





EPOS is Singapore's largest Point of Sales (POS) vendor. Established in 2009, we have served over 5,000 satisfied customers. EPOS has won many accolades. Here at EPOS, we aim to help businesses grow their profits with our product solutions.



To help small businesses leverage technology to grow.

Empower small businesses with a wide range of technology to increase sales, improve operational efficiency, and build customer loyalty.

with to erational mer loyalty.



# **EPOS** is more than just a POS System.



12

Years of Experience



5,000+

Satisfied Customers



365

Days Elite Support (9am - 11pm) all year round



**Grants** 

Pre-approved Vendor for Government Grants

Features Designed To Meet Your Requirements

Our POS system is the perfect technological solution using data-driven design to increase and improve your restaurant sales, service and efficiency.

Onstantly Improving

New features based on feedback and suggestions from our customers help keep you ahead of your competitors.

**Output** Locally Based

Highly relevant business solution designed to help improve the sales and efficiency of your business in Singapore.



#### for all kinds of F&B businesses



# **Types of F&B**



#### Restaurants

Keep track of the stock levels of your ingredients and be alerted when stocks run low. EPOS helps you make smart decisions.



#### **Cafes**

Our QR code ordering system allows customers to scan the QR code and send their order directly to the kitchen.



#### **Quick Service Restaurants**

Online ordering is available through eCommerce integration that allows orders made online to be sent directly to the POS terminal.



#### **Bars**

Our tablet ordering allows customers to order from web browsers on tablets that have a web browser.



#### **Eateries**

Our central kitchen system allows you to manage orders from multiple outlets, all in one POS terminal, which is perfect for F&B businesses with multiple outlets.



#### **Coffee Shops**

Integration with food delivery platforms, such as FoodPanda, Deliveroo and Grab to sell your gourmet food online and offline easily.



# Here is what EPOS can do for you

### **Powerful Cloud System**

Simple to use and easy to learn, EPOS POS System allows you to sync your sales and ingredients data to a cloud database online.

### **Table Management**

Our system allows you to create and arrange table layouts according to your floor plan to make it easier for your employees to take orders.

#### **Customer Management**

Flexibly capture and update customers' information, including loyalty programs and customer groups.

#### **QR Code Ordering**

Our web ordering system allows owners to create unique QR Codes for tables which reduce the errors made by staff during the ordering process.



# Local Tech Support

Here at EPOS, we provide localised services with speed and efficiency. Our technicians are available from 9am to 11pm, every day.

# **5000+ Customers**

in Singapore trust



to power their businesses



"It was very nice and pleasant training. Thanks."

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Shabin - Citifresh

"Reliable POS systems with excellent after sales support"

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Timothy - Food From The Heart

"Feisal & Ingrid helped with our system training. Clear presentation. Thank you!"

\*\*\*\*

Toteally tea



"With the CRM that EPOS has implemented, we can provide a personalised service that distinguishes ourselves from the bigger players."

Daniel Tan - Angel Supermart



"Geraldine and her team came down to our outlet to do installation and on site training. All queries and information needed are well explained. Good Service."

Ms Wong - Asam Tree





**EPOS** is powerful vet easy-to-use, its system has improved our order taking by reducing the number of steps needed which helps save on manpower! "

Jason - Orchid Live Seafood





# SAMJIN **AMOOK**



"Kay, Shin, Feisal and Norman are very nice and helpful!

Thank you very much!

Kay and Shin educate training in detail and they are friendly. They make the training easy to learn."

> Eleanore **Samjin Amook**

























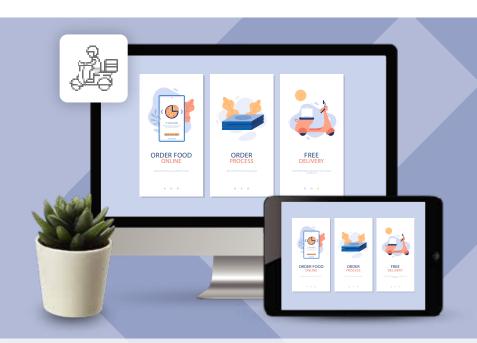




# Integrate with your favourite tools

# **Food Delivery Integrations**

**Works with Grabfood** and Lalamove











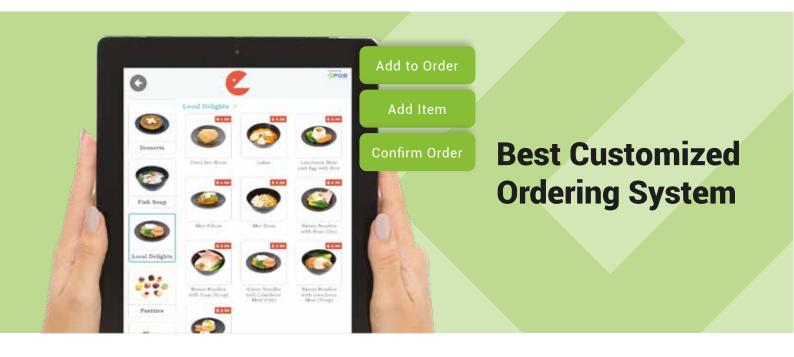
# **Accounting Integrations**

**Integrates with Industry Accounting** Softwares **Xero and Quickbooks** 









# **Tablet Ordering & Management**



#### **Paperless Ordering**

Eliminate traditional methods of restaurant ordering and use tablets (e.g.iPad) for a faster and more effective transaction.



#### **Customize Table Layout**

Create and manage a table layout that suits and matches your operational needs.



#### **Kitchen Send-outs**

Send orders to the kitchen for preparation, straight from the tablet. Larger fonts and clear formatting makes it easier for chefs to view orders.



# Change Table or Combine Bill

Respond efficiently when customers move tables or combine their bills.



# Set Menu & Add-on Option

EPOS simplifies the communication between customers, service staff and the kitchen.



#### **Split Bill**

Split payment across different receipts by party, by item or by mix.



A POS System
Designed For
Your Industry





#### **Custom Receipts**

Customise receipts with your logo and company details. Add marketing messages as well as terms and conditions as footnotes.



#### **User Accounts**

Create individual accounts for your staff and track their sales performance.
Customize different access rights according to users' accounts.



#### **Discounts & Notes**

Apply discounts and notations to individual items or to the entire transaction.



#### **Fast Staff Training**

EPOS provides free training upon installation. Our customer support staff will provide your staff with 2 hours complimentary training.



#### **Exchange & Refunds**

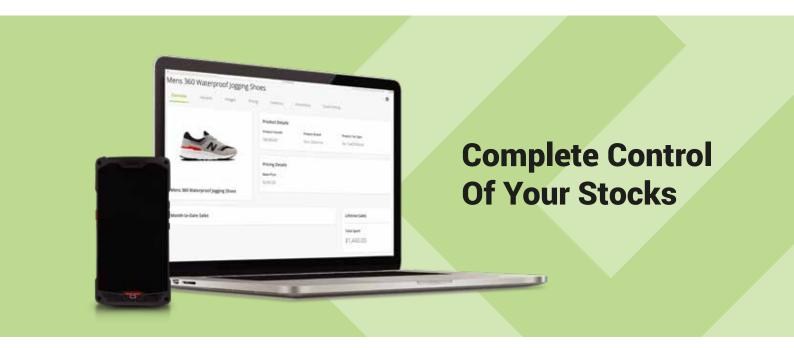
Perform refunds and exchanges easily and quickly with our POS system. Orders can be tracked and tabulated for reports.



#### **Works Offline**

View your sales anytime and anywhere. You can even work from the comfort of your home through our online POS software.





# **Inventory**



#### **Pricing & Promotions**

Manage product pricing, discounts and promotions effortlessly across your products and outlets in Singapore.



#### **Supply Control**

Keep track of your supply levels and be alerted when stocks run low. EPOS helps you make smart decisions.



#### **Barcode & Labels**

Generate barcodes and customise label printing that optimise inventory management.



#### **Customisable Taxes**

Keep up with changes. Customise your taxes for different regulations, products and locations.



#### **Stock Transfers**

Easily transfer stocks between stores, and track it in real time.

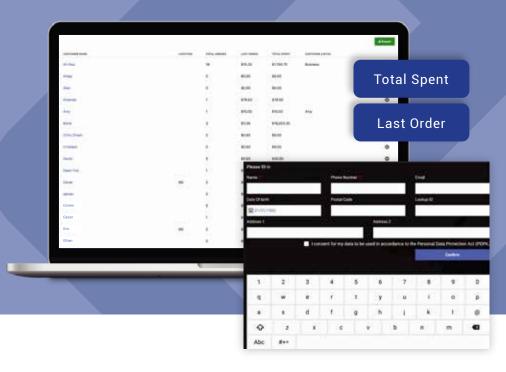


#### **Inventory Counts**

EPOS allows you to perform multiple counts at a time, at your convenience.



**Build Great Customer Relationships** 



# **Customer Relationship Management**



# **Customer Profiles**

Save all your customers' details in one place – whoever and wherever they are, whenever and whatever they buy.



# **Customer Membership**

Allocate customers to different tiers based on their points or credits.



# **Loyalty Program**

Make it simple and fuss-free for customers to join a loyalty program that suits your business – be it an F&B outlet or minimart.



# Online Registration

Allow your customers to register online through a sign up link and sync their data with the POS system.



#### Bulk Import Your Customer List

Transfer all your old customers and their information using excel sheets.





# **Data Aggregation & Analysis**



#### **Sales Forecast**

Use machine learning and historical sales data to predict sales for the next 7 days.



#### **Automated Upselling**

Provide highly related products during the checkout based on previous sales.



#### **Out of Stock Analysis**

Calculate the potential loss in sales due to out-of-stock products.



#### **Market Basket Analysis**

Highlight frequently sold products for undiscovered bundle promotions.



#### **Smart Reordering**

Use recommended reorder amount calculated using your sales data and forecasted demand which reduces wastage.



Make Better
Business Decisions
With Real Time
Reports



# Reporting



#### **Customize Reports**

Choose the types of reports that you would like to see.
Organise your data to improve productivity.



#### **Product & Sales Reports**

Make better decisions with sales reports organised by time period, products, suppliers and more.



#### **Inventory Reports**

Manage your inventory effectively by monitoring inventory levels, inventory movement and stocks on hand



#### **End of Day Reports**

Review and tally daily closing summaries and check back on sales history when needed.



#### **Export Your Reports**

Extract your reports into easy-to-view spreadsheets and PDF formats, for convenient tabulations and accounting.





# Pay With Convenience

# **Payment & Multi Outlets**



#### **Credit & Debit Cards**

Accept credit and debit card payment modes and store transaction details for your future reference.



#### **Custom Payment Modes**

Customise payment buttons to allow payment by cash, credit, debit, cheque, voucher, coupons and gift cards.



#### **Partial Payment**

Accepts partial payments and deposits. Easily track outstanding payments from your customers.



#### **Unlimited User Accounts**

Add more users as your team grows. Simple and easy to manage, at no additional cost.



#### **Add Outlets**

Add new outlets and link them to your existing outlets and warehouse. Quick and easy.



#### **Synchronised Data**

Find your reports, inventory, customers and product data all in one place.





# **Effortless Ordering, Secure Payments**

# **Self-Service Kiosk**



#### **Customer-Facing Kiosk**

Provide a seamless and expedited process that eliminates the need for customers to physically visit the cashier.



#### Payment Integration

Facilitate effortless and secure transactions for customers by enabling in-app payments via a range of options such as PayNow, NETS, and credit cards, ensuring a hassle-free experience.



### **Upselling Products**

Automate the upselling and x-selling process effectively with AI powered engines based on order ticket analysis.



#### **Synced with EPOS System**

Seamless integration within the EPOS ecosystem, review and manage orders directly in one terminal. Consolidated sales report by different channels.



#### **Kitchen Send-outs**

Send orders to the kitchen straight from the self-service kiosk. Larger fonts and clear formatting makes it easier for chefs to view orders.



#### **Receipt from Kiosk**

From the kiosk, customers can print receipts and refer to the printed queue number or order number to pick up their order from the collection point.



### Pre-approved vendor of govenment grants

# Government Grants We Are Eligible For:



#### **Productivity Solutions Grant**

A grant introduced by IMDA which encourages businesses to invest in digital solutions, offering up to 50% in subsidies of the total cost of solutions



#### **Skills Future Enterprise Credit**

An assistance scheme where eligible employers can receive an one-off credit of S\$10,000 to cover up to 90% of the out-of-pocket expenses on qualifying costs and subsidies of the total cost of the solution.

### **Grants Coverage Illustration**

Unlock Huge Savings for Your Business: Get Our Products fo Less than \$1,000 with PSG and SFEC Grants!

#### **EXAMPLE 1**

PRICE (BEFORE GST): \$5,000.00
GRANT AMOUNT BY PSG: -\$2,500.00
PRICE AFTER PSG: \$2,500.00
SFEC SUPPORT: -\$2,250.00
PRICE AFTER PSG+SFEC: \$250.00

#### **EXAMPLE 2**

PRICE (BEFORE GST): \$10,000.00
GRANT AMOUNT BY PSG: -\$5,000.00
PRICE AFTER PSG: \$5,000.00
SFEC SUPPORT: -\$4,500.00
PRICE AFTER PSG+SFEC: \$500.00



# **PSG Eligibility Criteria**



#### **Company Size**

Startups. Companies with no minimum employees. Small and medium-sized enterprises.



#### **Company Shares**

Companies need to have 30% of ordinary shares held by Singaporeans or PRs.



#### Duration

SMEs that have claimed the grant from more than a year ago can reapply.



# EPOS has just the hardware you need



Handheld Scanner
Scan each item quickly and efficiently, designed for your convenience.



**15" Touchscreen Terminal**Smooth and responsive touchscreen terminal makes the checkout process a breeze.



**80mm Receipt Printer**Highly reliable, rodless label roll holder for easy loading and smooth printing.



Cash Drawer
Integrated cash register
that comes with a key
for greater safety and
reliability.



Retail Barcode Printer
Speed up your inventory
labelling process by printing
product barcodes directly
from your POS.



Handheld Stock Scanner
Mobile device that allows you
to perform stock takes quickly
and effectively.



**Customer Display**Easily display key information to your customers.



**Keyboard and Mouse**Keyboard and mouse are
available for those who prefer
the more traditional controls.



# Singapore's leading POS system

	Packages Available	Grow	Accelerate	Turbo
		Contains all the essential features that help increase your store's efficiency.	Contains all the essential features including smart features that enable you to manage your inventory better.	Contains all the professional features including integrations help connect other aspects of your business with our POS.
Software	Point Of Sales Software	<b>~</b>	<b>✓</b>	<b>~</b>
	Cloud-Based Back End Management System	<b>/</b>	<b>/</b>	<b>~</b>
	CRM & Loyalty Points Module	<b>✓</b>	<b>✓</b>	<b>✓</b>
	QR Online Web Ordering	<b>/</b>	<b>/</b>	<b>/</b>
	Integration with Accounting	_	<b>✓</b>	<b>✓</b>
	Integration with GrabFood, Deliveroo, Food Panda	_	<b>✓</b>	<b>✓</b>
Hardware	15" Touchscreen Terminal	<b>~</b>	<b>✓</b>	<b>~</b>
	Integrated Customer Display	<b>✓</b>	<b>✓</b>	<b>/</b>
	Keyboard & Mouse	<b>✓</b>	<b>✓</b>	<b>/</b>
	Self-Service Kiosk	_	_	<b>/</b>
Service	Data & Product Setup	<b>~</b>	<b>~</b>	<b>~</b>
	Configuration & Installation	<b>✓</b>	<b>✓</b>	<b>✓</b>
	ePayment System Integration	<b>~</b>	<b>✓</b>	<b>~</b>
	Training For Managers & Cashiers	<b>/</b>	<b>✓</b>	<b>✓</b>

Excellent sales support from Glenn.
Hardware and software work very well.
Installation team by Nicholas and
Grace were efficient, knowledgeable
and patient.

Would highly recommend.



Mark Tan - Pure Pandan

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Increase Sales. Improve Efficiency. Grow Your Customers.